



Proudly offering high-quality surgical equipment repair since 1999



CASE STUDY

Personalized Service,
Extensive Resources,
& National Coverage

LARGE U.S. *HOSPITAL SYSTEM*

Extending the Life of Surgical Equipment Without Capital Replacement

THE CHALLENGE

The manufacturer indicated they would no longer service the existing equipment and instead required a fleet upgrade to the next generation system, leaving the hospital facing significant service interruption and capital spend requirements. To reduce capital spend and seek a more cost-effective solution to maintain clinical reliability, the hospital needed an alternative.

THE SOLUTION

EndoscopyMD took over the maintenance and service needs of the existing equipment no longer covered by the manufacturer, helping the hospital avoid the capital spend required for a full upgrade and extend the life of their equipment. In doing so, EndoscopyMD took over a broader service solution to reduce equipment repair spend by 30-50% across modalities compared to prior service partners.

THE *BIG* DIFFERENCE

EndoscopyMD is not incentivized to sell you equipment for replacement. We repair and service equipment the OEM has deemed no longer serviceable.

THE OUTCOME

By partnering with EndoscopyMD, the hospital system was able to reduce operating costs, preserve capital budgets, and extend the lifespan of essential surgical equipment while maintaining continuity of care for patients.

30-50%

Average savings on repairs across modalities compared to prior service partners.

\$750,000

ESTIMATED TOTAL SAVINGS